

**REPORT OF**  
**MINUTES OF PRE-BID CONFERENCE AT 05<sup>TH</sup> JUNE, 2014 FOR PURCHASE OF SIX**  
**NUMBERS OF DIFFERENTIAL GLOBAL POSITIONING SYSTEM (D.G.P.S.) FOR**  
**VARIOUS OFFICES OF DEFENCE ESTATES ORGANISATION AT PUNE,**  
**SECUNDERABAD, BHOPAL, JODHPUR, CHENNAI AND BANGALORE**

Before start of Pre-bid conference, Shri Prasad Chavan, Defence Estates Officer, Madras Circle, Chennai clarified that any terms and conditions of the tender and specification of the machines cannot be changed. And only doubts will be clarified. Accordingly, the clarification given to the doubts/questions raised by the representative of the firms is as follow :-

**(I) GENERAL CONDITIONS :**

<b>Sl. No.</b>	<b>Doubts/Questions raised by the firm</b>	<b>Clarification made by the Committee</b>
1.	Whether Six separate envelopes for each station is required ?	Six separate envelopes for financial bids are required for six different places of delivery. However, the total of all these financial bids will be taken into account to decide the Lowest Bidder.
2.	Whether Lead time for demonstration is a part of Technical bid ? How much time is to be given to bring the equipment ?	The lead time for demonstration is a part of Technical bid. The time and date for demonstration of instrument will be informed by e-mail to the firms five days in advance.
3.	Whether Certificates from the Department for Road Permit can be given when required ?	The certificate by the consignees will be given for the road permit for products to be supplied at the respective Offices.
4.	The Octroi tax to be paid to Pune parties cannot be quoted and what shall be the possibilities.	The certificate that the products are being purchased for Govt. departments will be issued by the consignee i.e. D.E.O. of respective Office. However, Rules as applicable for purchase of product by Govt. department will be followed and cost of Octroi / Local Body Tax if required is to be paid by the supplier.
5.	Pre-Inspection	The Pre-Inspection shall be carried by representatives of the firm and One Technical representative on behalf of the Offices/Organisation at the respective places where the equipments are to be delivered.
6.	Who will issue Supply Order ?	D.E.O., Chennai will issue Supply Order and payment will be processed by D.E.O., Chennai. But, equipment will be supplied to respective D.E.O.s alongwith installation and training at respective places.
7.	Whether the Validity of the Tender is 6 months' time ?	Shall be as per the existing terms & conditions of tender form.
8.	The Time required for supply is only within thirty days. Delivery requires some time after obtaining road permit and other connected works.	The time of 30 days is from the date of issue of certificate of road permits by the D.E.O. Offices.
9.	Whether the time for the last date of submit of tender is extended.	No. The last date of submission of tender will remain same.

(II) FINANCIAL BID :

Sl. No.	Doubts/Questions raised by the firm	Clarification made by the Committee
1.	Whether Concessional customs duty certificate will be issued if required ?	Custom Duty Exemption certificate will be issued by the Chennai Office.
2.	The Proforma is only for the principles, only if the direct order is given.	The price bid format (ANNEXURE 'B'(1) – Page 16 of 47) calls for an offer in Indian Currency on the question of payment directly for the supply against proforma invoice does not arise.
3.	Whether respect of IT CC, only Online filing is available. TDS is applicable for service invoice and not for sale invoice? Kindly clarify.	Instead of ITCC, copies of E-RETURNS filed can be accepted.
4.	Kindly clarify Regarding applicability of VAT or CST	Read VAT / CST as applicable as per the location of Offices of buyer and consignee. Please note that the purchase order will be issued by Chennai Office. Whereas consignees are at Pune, Chennai, Jodhpur, Bangalore, Secunderabad, and Bhopal.
5.	Please confirm that sufficient time to be given before asking to bring the equipment for the demonstration, as these are imported items and there will be a turn-over of sales.	As per tender documents, the parties are to give demonstration free of any charges. Hence the question of turn-over sales as claimed does not arise. Refer clause 13 (page 10/47) of the tender document.
6.	Please confirm, if customs duty exemption certificate is available with the department	Custom Duty Exemption certificate will be issued by the Chennai Office.
7.	Please confirm, the quotes are to be given in Foreign currency or in Indian currency	The price bid format (ANNEXURE 'B'(1) – Page 16 of 47) calls for an offer in Indian Currency. The question of payment directly for the supply against proforma invoice does not arise.
8.	Six months validity is a very long time for maintaining the tender quoted value for the items, owing to the fluctuations in foreign currency. Hence, please specify the lesser validity time.	As per Terms and Conditions of Tender.
9.	P.No.19 of 47 Point No.C, since, we are the subsidiary of Leica, we will given the subsidiary certificate. Please confirm.	The relevant documents that the supplier is a subsidiary of a foreign entity is required to be submitted and that the Indian entity is a registered establishment in India under the laws of India. (eg. A company registered under Indian companies Act 1956)
10.	P.No.19 of 47 Proforma from the foreign principals will only be given if direct order is placed on our principals in Foreign currency in TT or LC. Payment would be 100% in advance.	This is not permissible as per the tender document.
11.	Appendix-II, Point No.11, Please accept the training completion certificate/Invoice copies of the supply made for similar equipments for the past five years.	As per Terms and Conditions of Tender.
12.	Please accept the Online Income Tax acknowledgement in the place of latest ITCC	Instead of ITCC, copies of E-RETURNS filed can be accepted.
13.	TDS deduction should not be there as there is a sale transaction not a service transaction. Please confirm.	Income Tax deduction will be made on the total value of the contract at the applicable rates.
14.	Also as the supply is to happen in five places, we request the delivery to happen within one month from the date of receipt of proper road permit and other papers pertaining to the effecting of the delivery to all the five locations.	One month is counted from the date of issue of certificate of the road permit by the D.E.O. Offices.

(III) **TECHNICAL BID :**

Ref: Tender Documents No.N/793-A/MC & Pre-bid Conference held at DEO Chennai office on 05.06.2014.

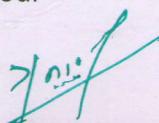
In Tender document page 22 of 47, "Specification of Rover" under colmn. Keyboard the following amendment is made.

**FOR:** Full alpha-numeric virtual Key-Board with digits should be large sized and should be visible in day lights.

**READ:** Full alpha numeric hard QWERTY with color graphic display with windows mobile platform.

The rest of the Technical specifications are remain unchanged.

Dated : 07 June, 2014.

  
( PRASAD CHAVAN )  
Defence Estates Officer,  
Madras Circle, Chennai.